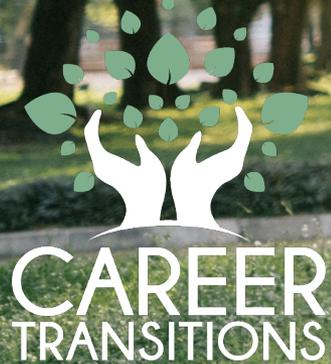


CAREER TRANSITIONS ANNUAL REPORT 2020-21



Message from the Executive Director

Even though 2020 was extremely challenging for everyone, Career Transitions still had many successes. We enrolled 105 clients in the Montana Pathways Temporary Assistance for Needy Families. We helped 21 of them transition into employment with an average wage of \$12.19. We had 14 students complete our Certified Nursing Assistant (CNA) course and 8 students complete our Commercial Driver's License (CDL) course, all of which resulted in employment in those fields.

The Gallatin Valley Farmers' Market (GVFM) held its 50th Anniversary season, featuring 159 vendors who provide homemade food, handmade crafts, and locally grown produce to market. We launched a new logo and website to bring vendors and customers more ways to connect, more up-to-date information, and more avenues to showcase products.

Many of us thought that there would be a post-COVID-19 time and the world would go back to "normal," but it has become clear that we may never experience that again. As we navigate through the challenges, we continue to provide a safe, clean and enjoyable space where our community can once again gather and support one another.

As our work continues this year, we look forward to a lot of progress. We will develop a new strategic plan, which will guide our work in continuing to help individuals become self-sufficient through workforce development, training, education, and employment.



Jennifer Sipes
Executive Director



OUR MISSION

Career Transitions, Inc. is a 501(c)3 nonprofit organization that has been assisting clients and families with barriers to employment and economic security since 1981. Our mission is to assist and strengthen communities, families, and individuals in becoming self-sufficient through workforce and community development, education, training, and employment.



OUR TEAM

Board of Directors

- Shaina Chepulis, President
- Debbie Brumley, Vice President
- Lucille Pope, Secretary
- Patricia Ramler, Treasurer
- Cheri Mann, Past President

Employees

- Jennifer Sipes, Executive Director
- Kami Cole, Client Advocate / Case Manager
- Sarah Friedrich, Farmers' Market Manager
- Melissa Hansen, Administrative Assistant
- Brittany McCulley, Client Advocate / Case Manager

Note: Individuals listed were involved as of 06/30/21.

Our Programs

Career Coaching

We help people become self-sufficient, as we provide one-on-one career counseling and computer access for online career services.

Certified Nursing Assistant (CNA)

This training offers a combination of academic and hands-on experiences that provides students with an in-depth understanding and application of the required skills for nursing assistants.

Class A Commercial Driver's License (CDL)

The student attends one-on-one classes that will prepare him or her to obtain Class A CDL.

Computer Literacy

Students attend one-on-one tutoring to gain the necessary computer skills often required in the workplace.

CPR/First Aid

Students will receive training in First Aid and Basic Life Support CPR (adult, child and infant).

Gallatin Valley Farmers' Market

Career Transitions sponsors the Gallatin Valley Farmers' Market (GVFM) that provides an opportunity for local vendors of homemade food, handmade crafts, and locally grown produce to market, display, and sell their goods.

HiSET (High School Equivalency)

We help individuals without a diploma prepare for their High School Equivalency Test.

Microsoft Office

This course will introduce students to Microsoft Excel and/or Word.

Montana Pathways – Temporary Assistance for Needy Families (TANF)

Career Transitions is the contractor for Montana Pathways - Temporary Assistance for Needy Families (TANF) for the Montana Department of Health and Human Services for Gallatin and Madison Counties in Montana.



OUR IMPACT

320 People Served

159 Vendors

645 Inquires



Montana Pathways / TANF

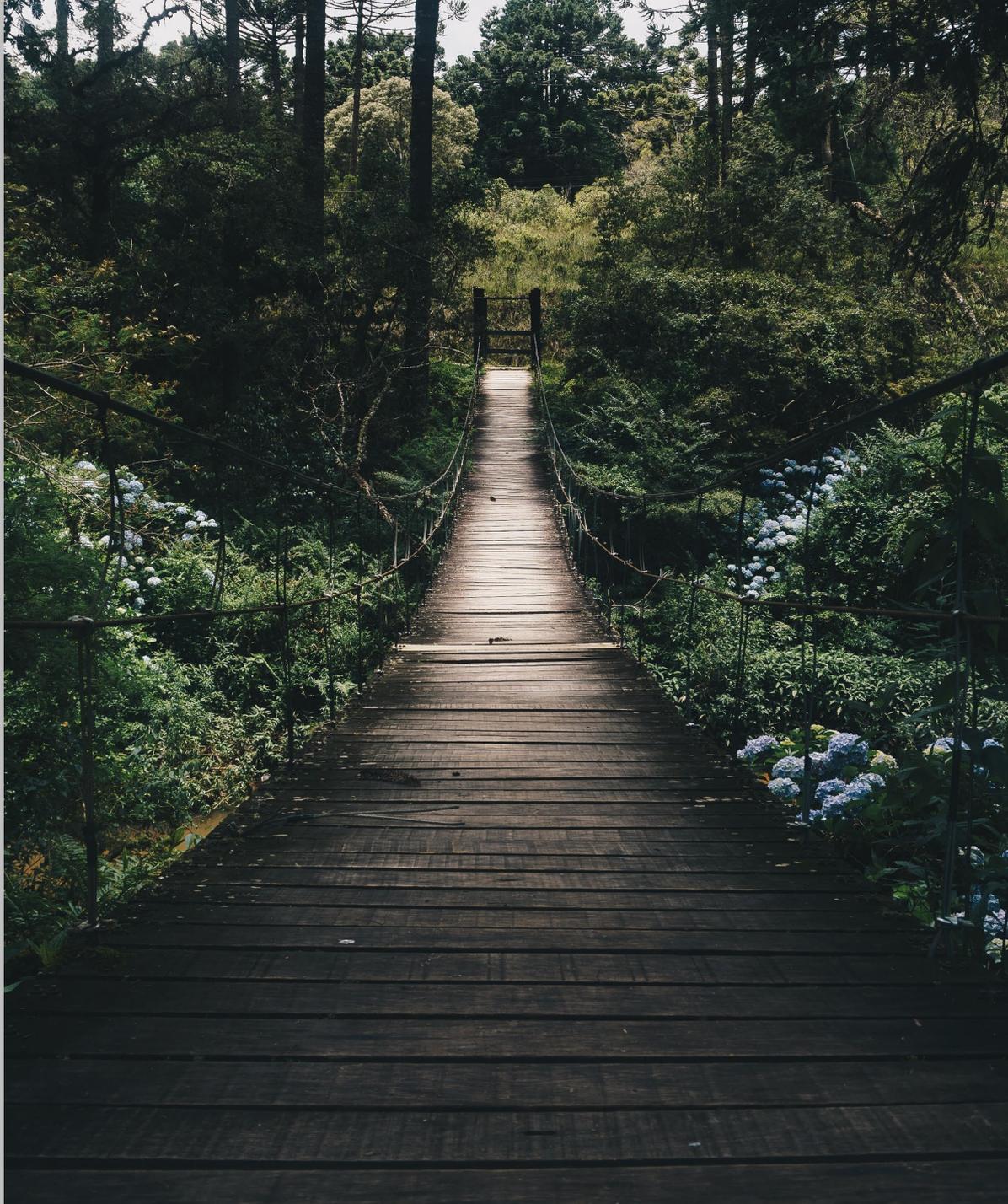
105 Clients Enrolled

71 Clients Closed, 21 who
closed due to employment at
some level

\$12.19/Hour Average Wage

Client Testimonial

"I came to Pathways as a newly divorced, young, single mother. Over the past two years, I have found stable childcare, attended vocational school at the Academy of Cosmetology, and found employment in that field. Pathways has benefited my family greatly and helped subsidize expenses to help get my business started. My amazing case worker is very understanding and works with me to meet the requirements of the program."





Certified Nursing Assistant (CNA)

14 Students Attended

\$16.06/Hour Average Wage

Student Testimonial

"I am working as a CNA and would absolutely recommend this course to others and actually have already! I felt like I learned a lot from the book and skills but also other aspects that have helped me in my job. When I started my job, I referred back to almost everything that I had learned in the course. I started college for pre-nursing and this class has helped me in so many ways like preparing for my career and finding out that this field is what I really want to pursue in my life."

Class A Commercial Driver's License (CDL)

8 Students Attended

\$22/Hour Average Wage

Special Thank You

Thanks to Roger Kortan, our CDL instructor who provides one-on-one training to our students. His patience and dedication continues to provide essential skills for this important work.





HiSET (High School Equivalency) Test Preparation

14 Students Attended
Ages 16 - 30

Special Thank-You

Thanks to Cinde Collins for her dedication as our HiSET Instructor. We also thank the Belgrade High School, the Belgrade Alternative School, teachers, counselors and administrators who we often collaborate with to better serve students.

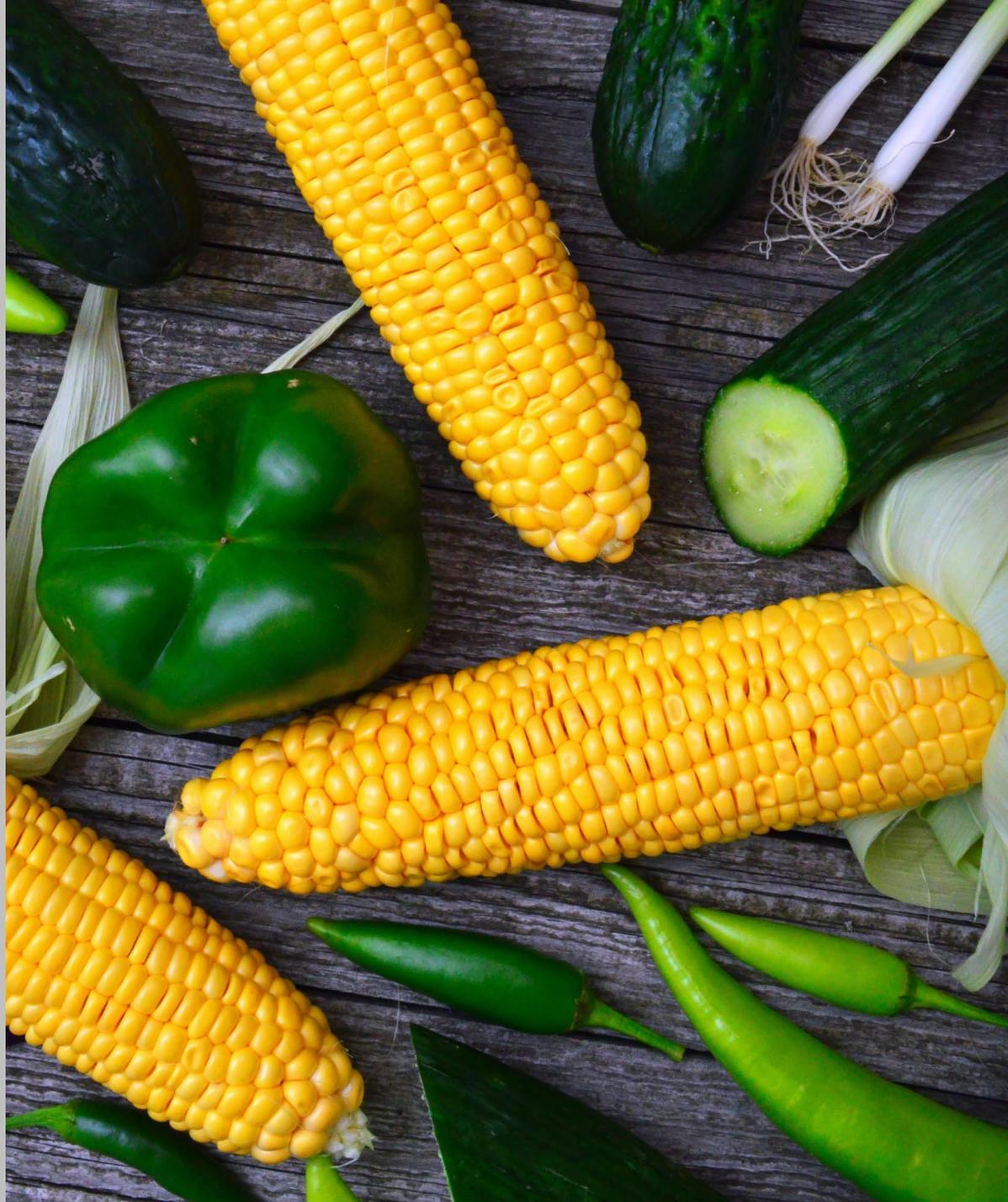
Gallatin Valley Farmers' Market

159 Farmers' Market Vendors

6,000+ Community Attendees

Special Thank You

Thank you to our dedicated staff Sarah Friedrich, Sam Packer, Alyssa Goulet, John Smith, and our volunteers and vendors who continue to support the mission of the Farmers' Market to provide an opportunity for local vendors of homemade food, handmade crafts and locally grown produce to market, display and sell their goods to promote economic well-being and support the development of home-based businesses.



Financials

Statement of Financial Position

Total Net Assets	\$421,399
Total Liabilities	\$ 9,673
Total Equity	\$411,726
Total Liabilities & Equity	\$421,399

Statement of Activities

Revenue	
Grants	\$430,982
Programs	\$ 82,944
Investments/Other	\$ 25,989
Total Revenue	\$539,915
Expenses	
Personnel Expenses	\$248,309
Operating/Program Expenses	\$214,516
Total Expenses	\$462,825
Net Income	\$ 77,090





*Career Transitions is a registered 501(c)3
nonprofit organization with EIN 81-0460686.*

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A program of Career Transitions

Empowering individuals to reach their potential.

